

THE HOMILETIC VOCABULARY



EDGAR MILSTED TANTON, JR.



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THE HOMILETIC VOCABULARY

By

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B. A., University of California, 1936

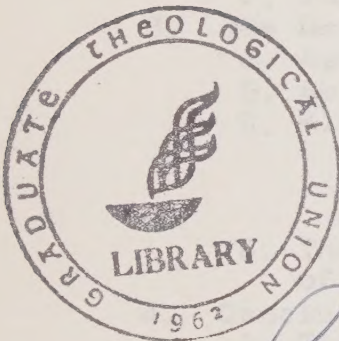
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# THE HOMILETIC VOCABULARY

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## Preface

The task at hand is to bring salvation to mankind in the momentary context of history, made out of all the intersecting lines of personal, cultural, linguistic and political history.

The vocabulary of homiletics is a vocabulary of myth and symbol, a rough and ready instrument which, in its total context, presents important relationships in visual terms and which, out of its context, becomes a collection of idle tales for babes.

An adequate symbolic and mythical vocabulary of ideas means a vocabulary so ingrained with the elements of thinking that control the group within which the vocabulary is to operate, that all circumstances will serve to demonstrate the validity of the ideas contained in the vocabulary. An inadequate vocabulary is one in which the statements do not fit the context. When the statement is so misfit, it does not matter whether the vocabulary indicates true experience or not. It is invalid because inoperative.

That a vocabulary of myth and symbol is illogical and unreasonable is not today a matter of concern. Irrationalism, as René Fülöp-Miller points out, "has intruded itself into the sciences, and has of late gained an increasingly strong hold in the scientific camp."<sup>1</sup>

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1. "The Revolt Against Reason", The Hibbert Journal xxxiv, p. 178



Our current German enemy is, of course, supremely irrational. "For them the only thing that is fruitful is that which grows out of race, blood, and soil; whereas, for them, speculative reason, estranged from life, remains perpetually barren."<sup>1</sup> Fülöp-Miller concludes that, while the Nazi claim of the dawn of a new realm of myth, instinct and creative force is not entirely true, reason is being forced back within her true bounds. The irrational remains as an "irreducible datum."

To deal with this realm of the irrational, myth is the only tool available and myth is operative only in its appropriate context. Therefore, it is my thesis that the preacher must persuade man in his own context of history with myth that makes that context religiously intelligible.

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1. Op. Cit. p. 183





## People in Groups

The subject of the sermon is salvation. The object of the sermon is people. For the purpose of homiletics, people are gathered together in groups known as congregations. The congregation to which an individual belongs at 11 o'clock Sunday morning is not the only group of which he is a member at that moment. Even in a non-advertised world, an individual is a member of several groups. Modern advertising has multiplied the number of such psychological crowds. The nature of the dominant crowd determines the form in which the homiletical message will be expressed.

To speak of a congregation of Christian people, come together for the spiritual aid and comfort to be derived from religion, as a crowd is, perhaps, indelicate. The word contains much the same freight of connotative meaning as "the mob" or those "masses" which Alexander Hamilton wished had but one neck so that he could strangle them. It remains, however, that the congregation has the characteristics of a psychological crowd. The force of the liturgy and the atmosphere, the fact that they are all members of a single communion, combine to induce a unity which welds together the group. The individual must then be dealt with as a member of the group. One of the aims of the preacher is to induce a continuation of the group feeling strong enough to carry into the individual's daily life and to withstand the pressure of other crowds.





A psychological crowd is formed when the individuals which compose it cease to act as individuals but as members of the crowd. Certain areas of individual thought are surrendered entirely to the crowd. A man, otherwise rational, who reacts with a mass of party jargon to all political questions, is demonstrating that in that one field he has surrendered his thought to the party. It is one of the permanent crowds to which he belongs. The Englishman who wears his dinner jacket at a remote jungle outpost is expressing his membership in another such permanent crowd. As Everett Dean Martin points out, "Permanent crowds, with the aid of the press, determine in greater or less degree the mental habits of nearly everyone."<sup>1</sup>

LeBon, who pioneered the work on the psychology of crowds, uses the revolutions of 1848 as an example of "crowds" of widely isolated individuals. The welding element, he feels, was the currency of certain violent revolutionary emotions.<sup>2</sup> Emotion appears to <sup>be</sup> ~~the~~ the key to the formation of crowds. Martin, writing from his experience as moderator for a university forum group, declares, "But let the most trivial bit of bathos be expressed in rhythmical cadences and in platitudinous terms, and the most intelligent audience will react as a crowd."<sup>3</sup> A group, then, is not always a

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1. Everett Dean Martin The Behavior of Crowds N.Y. Harper and Bros. 1920, p. 50

2. Gustave LeBon The Crowd 2nd. ed. Lon. T. F. Unwin 1897, p. 3

3. Op. Cit. p. 26



crowd. A crowd is formed when there is some element that unites individuals more strongly than their personal characteristics throw them apart. All sorts and conditions of men, under the sway of a dominant idea, become a crowd. It is interesting to note that, tho the crowd is emotional, the ideas which weld it together are not necessarily emotional at the outset but become so as the group becomes a crowd. A man who belongs to a Marxist crowd will respond emotionally to such abstracts as "the proletariat," and "the theory of surplus value."

The crowd, LeBon is continually pointing out, is feminine in its behavior.<sup>1</sup> It is edgy, always on the alert and ready to be impelled in any direction. Its reactions are emotional and its intelligence is not high. LeBon says that it is unconscious. Martin writes that the crowd mind is "first of all, a disturbance of the real. The crowd is the creature of Belief."<sup>2</sup> He classes its psychological behavior with dreams and delusions and automatic behavior generally. In the crowd, both LeBon and Martin agree, the unconscious comes to the surface. Differences between individuals are suppressed and only their uniformity remains. The individual form of the drop of water is lost again in the sea.

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1. Op. Cit. p. 20

2. Op. Cit. p. 31





The unconscious that is released, the sea into which the drop of water is reabsorbed, is, to LeBon, the fundamental character of the race. He is a racialist of the extreme sort as his Psychology of Peoples shows. The point which he raises is instructive if the race is thought of, in Martin's term, as the greatest common denominator. The discussion of individuals is often carried on the basis of the least common denominator, which represents the margin where the separate interests of the individuals are joined. For a crowd movement to have great strength, the appeal is made to the deepest elements of human life. This appeal completely oversteps the boundaries of rationality and finds its expression in such terms as "blood and soil." This is why acts of the most primitive cruelty are possible to crowds. If this were all, the formation of crowds would be a most dangerous thing. Primitive cruelty is not all. The deeps of the human spirit are also the true sources of all that is finest and noblest in human nature. LeBon cites both the crowds which have behaved fiendishly and the crowds which have died heroically for some idea beyond the grasp of most of their members.<sup>1</sup> The ideas of justice and liberty become effective in human life only when the great crowd has grasped them as a torch to set the world on fire.

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1. LeBon Op. Cit. p. 42





That the crowd is unconscious is axiomatic with the writers on crowd psychology. It acts on images and visions. But the unconscious imagery of the crowd is often of surpassing beauty and possesses a rightness that is not achieved by intelligence. Languages are formed by the crowd and express the crowds that form them. Skill with language may be a thing of the intelligence. Language may be used to express the refined creations of the mind but it is in its origin the instrument of the expression of the unconscious of the crowd.

It is the crowd that creates the legends which are in themselves the great insights of mankind. The legend is all the crowd knows of its heroes. It creates the "Little Corporal", "The Lone Eagle", "The Leader", or "Honest Abe." These creations have far more strength and vitality than the original could possess. Men come forward from the crowd to vouch for the truth of the legend. The crowd turns its heroes into giants and finds its own identity in them. Here it must be noted that, tho the crowd loves the tyrant, it never clothes them with legends that are evil or cruel. It loves the tyrant because it loves power and because it must have a leader but its moral valuation of the tyrant is good according to its own moral standards. Martin remarks upon the similarity of the social idealism of the revolutionary crowds of all ages.<sup>1</sup>

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1. Op. Cit. p. 200



Two things happen to the individual in the crowd. He is both released by the crowd and controlled by it. Within the crowd he can relax the inhibitions which controlled his behavior as a self-conscious individual. Something has already been said about this phenomenon as the "greatest common denominator." As a member of the crowd he "acquires, solely from numerical considerations, a sentiment of invincible power which allows him to yield to instincts which, had he been alone, he would perforce have kept under restraint."<sup>1</sup> Thus the crowd is not an average but something new. It is the assertion of the unconscious of the group.

Adolf Hitler, who should be an authority on the subject, writes of the tremendous power which comes to an individual when he discovers himself to be a unit in a crowd:

The mass meeting is necessary if only for the reason that in it the individual, who in becoming an adherent of a new movement, feels lonely and is easily seized with the fear of being alone, receives for the first time the picture of a greater community, something that has a strengthening and encouraging effect on most people--he himself succumbs to the magic influence of what we call mass suggestion. The will, the longing, but also the force of thousands accumulates in every individual. The man who comes to such a meeting doubting and hesitating, leaves it confirmed in his mind: he has become the member of a community.<sup>2</sup>

In Christian religion, this is the psychological value of the Book of Common Prayer, the Church, the Communion of

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1. LeBon Op. Cit. p. 9

2. Adolf Hitler Mein Kampf N.Y. Reynal and Hitchcock, 1939  
p. 715





Saints. The Roman Catholics often speak of the Mass as offered simultaneously upon all the altars of the world. The Protestant Episcopal Church finds its union with the Anglican communion needs no stronger bulwark than the usage of the Book of Common Prayer. The Communion of Saints allows the Christian to identify himself with a transcendent unity far beyond himself.

The individual must merge with some crowd. If he does not, he is "anti-social" and either goes off to a hermitage or is incarcerated in a prison or mad-house. Society finds it necessary to imprison its extreme individualists because it is within the crowd that an individual finds his moral standards. An individual within the crowd must achieve his applause by performing in a way approved by the crowd. The soldier who rescues a comrade or a Nazi who shoots a Pole is obtaining his recognition according to the standard set by the crowd to which he belongs. This necessity which compells an individual to express himself according to a pattern set by the crowd is a form of contagion, the most powerful means of group control. It is also the means by which the crowd sets up and deposes its leaders.

There are two different types of crowd leaders, according to LeBon.<sup>1</sup> The first is the practical leader. He arises from the crowd because he has become so saturated with the ideas that are fermenting in it that he is a veritable incarnation

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1. Op. Cit. p. 80



of the crowd itself. He is forced to the fore-front and becomes a tool of the crowd in realizing its purpose.

Garibaldi was such a leader. Once the effort was over, he slipped back into nonentity, having proved his incompetence at any other task. The second type of leader is the true great man. Like the first, he is on fire with an idea, but it is his own idea. Such is the power of his idea and of his personality that he can set the crowd on fire. Where the first type might be compared with the first flame to lick out of an internally smouldering coal-heap, the second is as the torch of the arsonist who sets it afire. Probably Mussolini is this second type and Hitler is the first.

On a rough view of history, the first type of leader would seem to be by far the more common and successful. Nor is the second type ever completely free of the characteristics of the first. For one thing, no idea may be utilized to set a crowd in motion that is not congenial to that crowd. LeBon recognizes this when he points out that institutions which are not "immediately modeled" upon the character of a people are doomed to destruction as a mere "borrowed garment, a transitory disguise."<sup>1</sup>

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1. Op. Cit. p. 80 He cites Japan as a particular example of a country forced into a borrowed garment by its leaders. He saw clearly that the disguise was not a part of the life of the people but he foresaw an internal revolution shaking off the disguise, not an explosion that would make use of western trappings to express the will of a primitive and unchanged Japan.





The leader of the crowd has three tools at his disposal. They are affirmation, repetition, contagion. These work on the analogy of a child starting up a current of water in a fish-pond. A single paddle with his hand would stir the water but the movement would die away in eddies unless he repeated the affirmation and paddled again and again. Soon the water near him is in general movement. This movement carries over to the water on the other side of the pond. This is contagion, according to LeBon, the slowest acting and yet most powerful of the means of crowd control.

Affirmation, he says, should be "kept free of all reasoning and all proof. The conciser an affirmation is, the more destitute of every appearance of proof and demonstration, the more weight it carries."<sup>1</sup> It will be remembered that Jesus never argued and that the weakest of his statements was the demonstration of immortality which declared that God is the God of the living, therefore Abraham, Isaac and Jacob must live. The sayings of Jesus which carry most weight are those which he repeated over and over with many analogies and illustrations. Affirmation and repetition in time form "a current of opinion...and the powerful mechanism of contagion intervenes."

The principle of contagion, as annunciated by LeBon, is imitation. He finds imitation to be a necessity for man, provided always that it is easy. Thus the ideas of the

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1. Op. Cit. p. 121



elite penetrate to the crowd which in time realizes them in a deformed and simplified fashion. Advertising is continually making use of this principle, sometimes with the bald statement, "Everybody's doing it", or, more subtly, with pictures and testimonials showing everyone of importance "doing it."

The leader can make these three controls effective only if the crowd grants him one thing more, prestige. This is the crowd's great safeguard which assures it that it gets the leaders which it deserves. It is another side of the crowd's ability to set its own standards. The surest way to attain prestige is to achieve success in some manner of which the crowd heartily approves. The "Lone Eagle" attained to such prestige. He illustrated another principle of prestige when he went against the current of the crowd and discovered that "Believers always break the statues of their former gods with every symptom of fury."<sup>1</sup> The leader must behave according to the standard which the crowd has set for its leaders. An Episcopal minister must not behave in a way perfectly suitable for a Roman Catholic priest on one hand or a pentecostal minister on the other. In most Episcopal churches he can neither install confessional boxes nor invite the repentant in the congregation to come forth and testify to the Lord. Prestige would be withdrawn and his influence would cease.

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1. Op. Cit. p. 131ff





The relation of leader and crowd is often spoken of as if it were the capture of a group of morons by a brilliant and cynical opportunist. Such is far from the case. The leader and the crowd stand in a reciprocal and necessary relationship. The leader is a part of the crowd and more, he is its incarnation. The tie of sympathy between the leader and the crowd must never be broken. He must take the crowd where it is and must lead it with its own drives and expressions and according to its own most primitive feelings. That is not to say that he is a mere tool of the crowd. He may use its drives for good or for ill but his pattern of leadership is set for him by the crowd. The crowd's guarantee that he will conform to that pattern is its ability to withdraw prestige and so depose him.

In all this, what of the individual? The individual is formed by the crowds of which he is a member. As well as he can, he synthesizes their patterns of behavior. Where the crowds are not consistent with one another, he behaves according to the pattern set by the dominant crowd. This pattern of behavior is a pattern of language and it is this pattern that the preacher must consider when he forms his homiletic vocabulary.



## The Continued Crisis

The "crisis theologians" appear to have a virtual monopoly upon the word "crisis" as used in connection with man's spiritual necessities. In their terminology, a "crisis" is the intervention of God into history at the moment of most extreme tension, a moment which calls, once and for all, for man's decision for or against God. What I wish to indicate in this thesis by the word "crisis" might, I suppose, be indicated by "crux" and "crucial." Yet I wish to include the element of tension and of decision. The word "crux" adequately represents the idea of the context of history in the sense of a number of lines intersecting in the moment. "Crucial" might represent the predicament of man at his particular point of history. I prefer to use "crisis" as shorthand for these two words in the sense of man's predicament in the context of history.

By "predicament", I mean man's sense of his own inadequacy in the face of those disintegrative forces which he perceives to be undermining all his effort. The "crisis theologians" declare that this inadequacy is only made adequate beyond history. The humanistic theologians say that with God's help, man can overcome his difficulties. It seems to me that a religious approach to the world is impossible if man cannot see in the world any problem that he cannot solve by himself. This may be a sweeping declaration but it is in reasonable accord with Christian theology of the broad middle position.





In order for the homiletical vocabulary to strike man where he is, the nature of men's predicament and the religious necessity arising from that predicament must be understood. The crisis arises within the world-pattern which the crowd forms and in the light of which it interprets its experience. Oswald Spengler finds that the great world-patterns of history can be classified according to special symbols. The classical culture of the Hellenic age, he typifies in the nude statue, complete in itself as its blind eyeballs testify thru their refusal to establish communication with the beholder. The temple of Greece, he styles as "hovering". Its external row of pillars stop the beholder. It is, and that is sufficient for the classical culture.

The Egyptian concept of extension was the ordered way. Their temples, he calls "enclosed paths." From the river to the sphinx ran a series of courts along a perfectly straight path. The Egyptian pictures march on the wall and spiral around the pillar, all going the same way. Chinese culture expresses itself also in terms of the pathway but the Chinese path is wandering. The temple is a park with scattered buildings. The path wanders about with turnings and surprises and glimpses of beauty but there is no apparent beginning or end.

He styles the culture of the near east "Magian." Its idea of extension is the cave, enclosed and complete. It is the world of the cyclic, of the struggle of good and evil, between them creating the whole of reality.



The West, Spengler believes, is man's greatest manifestation of his will to power. The tragedy of the West is Faustian in its self-destruction thru its own will to power. Because of its infinite will, the West sees extension as boundless space. Spengler interprets the great Gothic cathedrals as representing the idea of boundless space. The cathedral is not to be seen from the outside like the Greek temple. It is not a roofed-in cave like the Magian Sancta Sophia. The Gothic cathedral is properly seen from the inside. In the midst of such a cathedral, man seems to see space soaring away from him, high into the vaultings. Between the Magian world of Jesus and the Faustian world of Christendom, there is this religious difference: the Magian grace came down as substance, the Faustian grace unbinds the will.<sup>1</sup>

The importance of Spengler's intuition is not in the exactness of the images he has selected as representative of the form-languages, but in his notion that there are form-languages which arise as the media of expression for the cultures. LeBon has the same insight when he speaks of the crowd creating its language as an instrument of its own self-expression. The point is illustrated by Santayana when he discusses the view of the world that would be possessed by a people who had no nouns in their language. It is this

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1. Oswald Spengler The Decline of the West N. Y. Alfred A. Knopf, 1932. The thought summarized here is integral to the entire work which seeks to demonstrate the necessary end of the culture of the West in terms of the life-cycle of other cultures and of its own world-view.





relation of language to culture that makes the philosophical study of grammar almost a metaphysical study, Santayana declares. Within the categories of speech are the categories of value accepted by the race using that speech. That is why he believes poetic speech cannot be translated; the language of translation has nothing of the timbre and few of the metaphysical presuppositions of the original tongue.<sup>1</sup>

The interrelation of speech and culture is so intimate that it is difficult to state exactly which is the prior influence. Philosophy of history tends to become a variant of the "chicken-or-the-egg" controversy. The primal urges of the group form the language of the group and find their expression of that language. The language, in turn, creates the thought and behavior patterns of the group and determines the nature of the crisis of the group. Within the particular crisis, as it appears at a given moment in history, is the language of that crisis. This language is the language which must be used to communicate the religious solution of that crisis. It is the vehicle for the homiletic message of salvation. If the culture is the sea, the form-language is the tide and the crisis is the particular wave that threatens the boat. The nature of each determines the other and determines the means which will be valid in dealing with the predicament of the moment. The lore of seamanship, knowledge of the tides and currents of the sea that the boat is navigating and the look of the immediate threat all converge to indicate the means of meeting the threat.

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1. George Santayana The Sense of Beauty N.Y. Charles Scribner's Sons, 1936, pp. 127ff.



The examination of the theories of two philosophers and a theologian, Spengler, Sorokin and Niebuhr, should present a workable chart of the crisis of our time. These charts may be "myth", in the sense in which this thesis seeks to elaborate a theory of myth. That does not hinder their usefulness nor the creation of other myths on the same subject. So long as they possess the internal validity of myth, workability and correspondence with experience, they are practical working diagrams of the crisis.

Spengler constructs an anatomy of the will to power which arises from the nature of man as a beast of prey.<sup>1</sup> Like LeBon, he believes that there is a primal quality that forms the whole of the species and determines the nature of its aspiration and its expression. Animal species are not to be judged by the nature of their structure but by the nature of their soul. Man, as an animal of prey, belongs to the highest form of mobile life. He possesses the will to power and, being clever, he is able to implement that will thru technics. The first technic to emerge is language, specifically the language of command. By language, man achieved the power of collective doing but, in order to partake of this collective power, man had to submerge his individual ego and lost the ability to seek satisfaction for his own will to power. The individual ego must seek its triumph in the corporate power. Technics are devised to assert the collective will. The

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1. Man and Technics N. Y. Alfred A. Knopf 1932 p. 19





greatest technic is the "trick of the machine" which is the use of the strength of nature to overcome nature. By this trick, which includes organizational technics as well as mechanics, man has been able to assert the freedom of his own will and attain to higher and higher manifestations of power over nature. But this act of rebellion is doomed to failure for "nature is the strongest of the two."<sup>1</sup> The nature of man's destruction is determined by the nature of his endeavor.

All cultures assert the will to power, Spengler declares, but the West has reached the highest point of that assertion. It is "probably" not the last of man's cultures but it is the most powerful of all and, in its power, the most tragic. The tragedy comes from the profound spiritual disharmony within the culture, styled by Spengler as the contest between priest and noble, truth and life. It is the war between intellect and destiny which must eventually destroy the culture.<sup>2</sup>

Spengler divides the history of cultures into "culture," "civilization," and "the final hardening." For the West, the last stage has set in. The springtime of the West was the Carolingian age. The Gothic was natural growth in which life found its expression simply and religiously for man still

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1. Op. Cit. p. 30

2. Ibid. p. 78



had his roots in the soil. The Faustian soul found its natural expression in the great Gothic myth of the Devil and the sense of doom. "Every man lived in those days in the consciousness of an immense danger, and it was hell, not the hangman, that he feared."<sup>1</sup> The Faustian soul saw itself poetically as an ego lost in infinite space, an ego that was all force and will but confronted with an immeasurably greater force and will. Spengler sees the whole sacramental dogma of the schoolmen as the unbinding of the will thru grace.

The Reformation marked the end of the culture period and the beginning of civilization.<sup>2</sup> The reformers were city men, root-cut and remote from "God-perfused nature" outside of the city wall. The Reformation and its puritanism was the only contribution that the city could make to religion. The cities and civilization are as profoundly irreligious as cultures are profoundly religious. Within itself the Reformation held the seeds of rationalism. It dissolved the sensible quality of the Gothic myth and left the bare bones of reason. "This is the step from Cromwell to Hume."

The city itself is the fruit and the decay of culture. The city brings to bloom the finest flower that the culture conceives and then crystalizes that flower into a set form. The end is not so much decay as stagnation. The Chinese and

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1. Decline of the West vol. II, p. 290

2. Ibid. p. 302





Magian cultures have existed to this day virtually unchanged in their set forms. Nothing new is produced. The city is unfruitful biologically, mentally and artistically.<sup>1</sup> The basis of the civilized order becomes, not the soil nor the people who have their roots in the soil but the "fluid megalopolitan populace, the rootless city-mass..." The old culture-myths cease to have any force. The pagani remain outside the city wall, in the backwoods where ideas do not penetrate.

It is clear that Spengler expects for the Faustian world, not the crystalization and endless dragging on of the Chinese and Magian cultures, not the extinction from without which was Egypt's fate, but a final catastrophe that wells from the very foundation of the Faustian soul to involve the world in ruin. He finds that the corporate strength of man is the implementation of the will by language. The language of command that gives man the power of organization, leads to the separation of "Hands" and "Brain." In the simple tasks of the early cultures, the "Hands" can understand the nature of what the "Brain" commands but, as technics progress, the involved and intricate machinery of human organization, the esoteric arcana of economics and trade, are beyond the understanding of those who do the bidding of the leaders. They feel that the whole order of human society rests upon them because they are cogs in a machine that could not function without cogs.

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1. Op. Cit. pp. 358ff



The "Hands" revolt against the system of which they are a part but their assertion of their will to power is their destruction. Without the skilled technical direction of the "Brain", they lack means of subsistence and their numbers are their doom.<sup>1</sup> "All great cultures are defeats," is Spengler's premise. His only hope is that the west may go down in a riot of ruin fitting to the most powerful culture of all time.

Although Spengler finds the same pattern of growth and crystalization in all the great cultures, his theory is not one of cycles but of the autonomous behavior of parallel cultures according to the laws of destiny. A cyclical theory of cultures and crises is developed by Pitirim Sorokin. He finds a complete circuit of values from the "ideational" to the "sensate" and back again by way of the "idealistic." The current crisis is the time of confusion between the "dying sensate culture of our magnificent yesterday and the coming ideational culture of the creative tomorrow."<sup>2</sup>

The medieval culture, he finds, was super-sensory, holding that all reality and value was centered in God. This culture-form, he calls "ideational." Opposed to ideational culture is the thinking that has marked our nearer past, that all reality and value is contained in sensed objects only. This major premise, "the sensory nature of the true reality and value", has shaped what Korzybski calls the "neuro-

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1. Man and Technics p. 99

2. The Crisis of Our Age N.Y., E. P. Dutton and Co. 1942  
p. 13, quoting from his own Social and Cultural Dynamics.





semantic" reactions of man into the pattern of senescent culture. This culture has been responsible for splendid achievements but it is drawing to its close.

Sorokin does not attempt to evaluate the two types of culture. He merely holds that there are two types, that they follow one another in cyclic sequence and that the destruction of each culture is determined by its own first principles. Unfortunately for the peace of man, they do not flow evenly into one another. As Walter Lippmann remarks, "The disharmonies of this uneven evolution (of events in time) are the problems of mankind."<sup>1</sup>

These are the symptoms of decay which Sorokin finds in any period of cultural decline:

When any socio-cultural system enters the stage of its disintegration, the following four symptoms of the disintegration appear and grow in it: first, the inner self-contradictions of an irreconcilable dualism in such a culture; second, its formlessness--a chaotic syncretism of undigested elements taken from different cultures; third a quantitative colossalism--mere size and quantity at the cost of quality; and fourth, a progressive exhaustion of its creativeness in the field of great and perennial values.<sup>2</sup>

The close agreement of this analysis with that of Spengler, as exhibited in the table at the conclusion of the first volume of The Decline of the West, is remarkable. The two thinkers differ sharply, however, in their analysis of the

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1. Walter Lippmann The Phantom Public N.Y. Harcourt, Brace & Co. 1925 p. 84

2. The Crisis of Our Age p. 241



form-language of culture and that difference emerges in the radical difference of their conclusions. Sorokin believes that machines and technical devices will survive from the present sensate culture into the coming ideational culture. Spengler feels that the machine is a creation of the West and will die with the West because it must be alien to any other culture. Thus, to Spengler, each culture is complete in itself and cannot pass on its true heritage. Sorokin's cycle, on the other hand, is cumulative. The spiral of ascent may not be steady but, to shift to Macaulay's image, tho a single wave may recede, the tide is evidently coming in. The period of transition is a lower point that that represented by either the culture that precedes or that which follows it. In the period of change, the sensate culture displays "all the signs of creative exhaustion and a mania for self-destruction", the purely mechanistic, brutal hedonism of extreme materialism are mingled with an awakening of the ideational values of absolute ethical norms.<sup>1</sup>

An apostle of such absolute ethical norms is America's outstanding "crisis theologian", Reinhold Niebuhr. He agrees with both Spengler and Sorokin that man's predicament in the context of history finds its source in man's own nature. With Spengler, he finds the root of the destruction in finite man's will to power. The expression of that will is man's insistence on the finality of what is really only

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1. Op. Cit. p. 301





transient, a refusal to recognize the limitations of his view in the momentary context of history. Man is finite and yet free, says Niebuhr. This is the starting point of most religions. But if this insight is accepted as the basic datum of religion, salvation becomes a salvation from history. The religious techniques are directed toward refining from man's nature the free and eternal qualities and discarding the dross of finitude. In a non-religious philosophy, such as Spengler's, it leads to an acceptance and glorification of the tragedy.

Christianity, as Niebuhr interprets its insights, recognizes that man is finite and free but Christianity does not take the step of declaring that the created world is evil. This he finds expressed in the dogma of the resurrection of the body. What is important in Christianity is not the dichotomy of body and spirit but that man is self-transcendent. By self-transcendence, he means the ability to stand outside of himself and survey his own acts and even to observe himself surveying himself. Another term is "self-consciousness." This, and not freedom of will, is to Niebuhr the way in which man is made in the image of God.

Man's tragedy, then, is not his finitude but his sin. His consciousness of self, whereby he is of the image of God, is the source of his fall because, thru it, he asserts his will against the will of God. The tragedy is complete when this same characteristic is the means whereby he recognizes himself as sinner. He is able to recognize that the evil



in his life arises from his transgression against the will of God. His self-transcendent nature means that his sin is always the sin of pride. The disparity between the potential and the actual, between the will of God and man's will, is the source of the inevitable tragedy in the life of man.

The agreement between these three thinkers on history is the essence of "crisis" as used in this thesis. They agree that man's predicament arises from his own nature and is thus inevitable. Spengler is willing to accept that tragedy in a kind of noble death-seeking. Sorokin sees the predicament of man simple a change in the terms upon which the culture is based. Niebuhr, alone of the three, finds a religious solution to the crisis. God, working in history, fulfills man's effort in the realms beyond history. Niebuhr's theology is a myth of integration created in terms of historical Christian formulations.<sup>1</sup> The important elements of the religious solution are the recognition of a crisis in terms of man's predicament in his context of history, the solution of the crisis in terms of a superior integration which is stated in mythical terms. It is this final statement with which the homiletical vocabulary is concerned but the crisis and the terms of its recognition condition the formulation of the statement.

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1. This analysis is based both on the reading of Niebuhr and upon his Earl foundation lectures.





Not all philosophers of history see history as a grand tragedy or as the necessary behavior of man within his culture pattern. Other philosophers see the crisis as a problem which may be solved exactly as any other problem. They are committed to the possibility, if not the inevitability, of progress.

J. H. Randall in his The Spirit of the New Philosophy<sup>1</sup> draws direct issue with the pessimists. "It is inconceivable that the world should ever go back to what it was in 1914. It is impossible that it should remain in its present disordered and chaotic state. There is only one way left open,--it must go forward to higher and better things."<sup>2</sup>

Writing at the close of World War I, he felt that "regardless of its beginnings, this has been the people's war."<sup>3</sup> He found a spirit of revolt abroad in the world, a time, he was sure, of God's great hour thru man. Looking back on the war, he saw that the allies had attained a greater unity than would ever before have been thought possible. There was a new spirit abroad in the world and that spirit would bring forth "new and nobler leaders" when the time was ripe.

Ahead was a new unity, not of uniformity, but of organism. The organic unity was to have been of the spirit, not merely

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1. Lon. William Rider and Son. 1919

2. Ibid. p. vii

3. Ibid. p. 31



political, and would have involved a new discovery of God and a union of the divine within the individual with the divine in every other individual in the world.

This is a religious solution which imposes a pattern of unity somewhat in the Stoic tradition. Silas Bent sees man's difficulty simply as a problem in organization which calls neither for the intervention of God nor of the religious sentiment. He poses the question in simple form: "Are we all, in a word, to become the servants and victims of the machine, or shall we be its masters and beneficiaries?"<sup>1</sup> So long as the machine is made an end in itself, he proceeds, its force shall be destructive. Used properly, the machine is a guarantee against those forces of destruction which have operated in more primitive economies. The immense potentialities of power are scarcely opened to us. "We rejoice that the engineer of a ship, by moving a lever, can loose fifty thousand horse power..."<sup>2</sup> All that remains is the problem of humanising these fifty-thousand horses which, admittedly, are quite as ready to destroy man as to serve him. To Bent, this is both possible and probable. Perhaps the machine age lacks some of the values of its predecessors but the next generation shall master the evils of the machine and enter upon a new life of greater richness and fullness.<sup>3</sup>

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1. Machine Made Man N.Y. Farrar and Rinehart, 1930, p. xvi

2. Ibid. p. 2

3. Ibid. p. 17





For the west to solve its problems on a material plane seems right and fitting to Bent. The realm of the material is the West's proper sphere of thought and action. He quotes Dr. Hu Shih who declares that the Western mastery of matter is the spiritualization of matter with the result that the masses of the West share in the more abundant life.<sup>1</sup> Thus the Western resolution of man's predicament must be in terms of technics since these technics represent the best that the West has to offer.

According to one writer, the church is not one of those technics. J. H. Denison writes on the basis of a family relationship theory of culture. The emotions create a sense of unity within the social group of either a patriarchal or a fratriarchal type. In 1928 he saw in the world a growing sense of brotherliness that made patriarchal emotional ties unnecessary to the good government of the world. Therefore there was no longer the need for the church in its role as the ceremonial means of developing "a sense of unity of the vertical or patriarchal type."<sup>1</sup> This was unfortunate, he felt, because the early insight of the church into the concept of the Holy Spirit was "fratriarchal." But the church had allowed itself to be drawn into a patriarchal culture and so had lost the effectiveness of this doctrine. Denison

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1. Op. Cit. p. 13

2. Emotion as the Basis of Civilization N.Y., Lon. 1928, p. 469



felt that he saw the re-emergence of the fraternal concept in the social religion of the day but it was his opinion that the "tri-churchism" of Protestants, Catholics and Jews would prevent the church from functioning effectively as an instrument for the development of a fraternal emotional culture.

The same notion of a religious unification of the diversities of life is developed by Charles Whitney Gilkey. In a recent article he points out the danger of not being prepared to make peace when the time comes! Religion, he declares, gives us courage to face the problems of life but for religion to be of aid in facing post-war reconstruction, the churches must have the same view. He hopes for an ecumenical church which may be ready to deal with the issues when the opportunity arises. In any event, the church must be ready to awaken a sense of penitence and to contribute a realization of the unities.

All these philosophers are creating their own myths of history. All are more or less helpful in the proportion that their myths have more or less correspondence with experience. It is interesting that each attempts to find some sort of unity which, superimposed upon the many diverse patterns of history, make them meaningful in relation to a single pattern. All of them sense in man's predicament in the context of history the key to a unity which will make both the context and the predicament significant.

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1. "Anticipating the Post-war Mind", Religion and the Present Crisis John Knox, ed., Chicago, The University of Chicago Press, 1942





Whether or no the formal phrasing of the Christian message be that of "crisis theology", it cannot well be communicated unless there is a sense of "crisis" within the group to which the message is directed. Niebuhr declares that the religious need arises from a profound dissatisfaction with man's own highest moral values.<sup>1</sup> The preliminary task of preaching, then, is the clarification of the nature of the difficulty. The hell-fire sermons of the past were sound psychologically. They pointed up this dissatisfaction by making it appallingly clear and so prepared the ground for the Christian solution. The myth of the crisis must be made real before the myths of salvation are acceptable. In terms of recent history, Belgium, not convinced of her crisis, refused allied help until it was too late.

The crisis is not only psychologically prior to salvation but the myth of the particular crisis is syntactically prior to the symbols which will enter into the homiletic myth of salvation.

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1. Beyond Tragedy N. Y. Charles Scribner's Sons. 1937 p. 28



## The Religious Necessity

One must be in danger before one may be saved. Religiously, the Devil is necessary to salvation. The bulk of the preceding chapter aimed at the presentation of both religious and non-religious formulations of humanity's experience of the Devil. The reasonings of historical philosophers and the intuitions of tragic dramatists have pointed toward a current of dissolution in human life, the existence of something that is about its work of disintegration within the very striving of mankind. Shallow thought and shallow intuition identify the Devil with the immediate frustration; Hitler, the Capitalists, the Gossips, the System. The profound sense of tragedy arises with the recognition of the seeds of disintegration deep within man's own nature.

The current of dissolution seems to be working so deeply within the universe that theologians have placed it very close to Divinity. The absolute dualism of the Magian world and the Yang-and-Yin of Korea made it a counter-principle on the same level as the first creative principle. Other theologies, while maintaining the supreme power and majesty of God, nevertheless give the power of evil strength just short of God's strength and infinitely above the strength of man. One school of modern thought makes the negative power a "given" quality in God Himself or, at least, an area of reality where even God is powerless.<sup>1</sup>

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1. E.g., Edgar Brightman, John C. Bennett





The tragic intuition has always been that the efforts of man are always destroyed by what is strongest in man. As Niebuhr states it in his essay, the towers of Babel are always destroyed by their first principles.<sup>1</sup> The literary tragedy of the old order was not the sordid story of futility but rather that of the downfall of some noble character thru his very quality of nobility. Because Hamlet is sensitive, he is indecisive. If his character were of another order, his tragedy would be different.

The tragic situation in itself is not the source of religious need. The crisis must first be understood religiously. The nature of the crisis must be analysed beyond surface appearances. A crisis that has a solution within the range of man's ability is not a religious crisis. The true nature must be probed to the depths where the crisis is seen as fundamentally arising in the nature of man and beyond anything that he may do to heal its disease. The crisis may be seen with Spengler as the West's "inward conflict between its comprehensive intellectuality and its profound spiritual disharmony"<sup>2</sup> or phrased religiously as "Human decisions are profoundly disturbed by the terribly serious question whether they conform to the will of God."<sup>3</sup> Once the crisis is felt in its depth, the way is open to the religious solution.

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1. Beyond Tragedy "The Tower of Babel."

2. Man and Technics p. 78

3. Religion and the Present Crisis, "Redeeming Culture Through Crisis" by William Pauck, p. 146



The crisis has no meaning beyond itself. The dissolution is not significant. The heart-ache of the tragedy arises from its futility. Man is sure that it is not necessary that he should, for example, periodically murder his fellow men. Yet he is conscious that he is caught in a whirl of events that sooner or later marches him off, equipped with the best weapons that his mind can devise, to do just that. It is this inherent meaningless that has led to the religious intuition that the Devil cannot be the ultimate victor.

The religious solution to the crisis must involve the presentation of a meaningful world picture that imposes a transcendent unity upon the divisive patterns of appearances. The presentation of such a picture in itself is not enough. Non-religious pictures may be presented that are significant but hopeless. The religious presentation must demonstrate the workings of salvation. The force of integration must be accepted as more powerful than the force of disintegration. This is what is done by each religion, however it may apprehend the continued crisis of mankind and whatever may be its path toward salvation.

Religion is not primarily concerned with explaining the physical universe. Religion thinks in terms of life and so prefers to make the moral world meaningful. That is the world in which man, of all the created world, lives alone. That is the world in which he has his great difficulties. It is the only world in which he experiences tragedy. If that world lacks meaning for him, then all the world lacks meaning.





When the world in which man lives is made morally meaningful in terms of a transcendent resolution of the disharmonies that he experiences, man has a religion. Mankind has incorporated its experiences of such a realm of meaning and value into all its great religions. Thus the meaningful world-view is already in existence in the record of man's experience of it. It is the task of preaching to communicate this recorded experience to men of a particular age in terms meaningful to them.

To say that man is of a particular age and place is to say that he is in the field of influence of a number of intersecting lines of history. The intersection is his own crisis and determines how the religious experience of the race must be re-presented to him if its world-view is to carry any significance for him. It is obvious that a missionary in order to preach to the heathen must first learn the language of the heathen. What some missionaries have failed to realize is that the language is not purely verbal but an ingrained way of thinking. In learning the words but not the thoughts, missionaries have been responsible for some tragic misapprehensions of Christianity. Chinese bandits have listened gladly to the story of the crucifixion and learned from it only a new method of torture. Other Chinese have interpreted the Christian story into the idiom as well as the language of China and have so prepared the way for Christianity to become part of the life of the people. Or again, E. Stanley Jones points out that the Christ accepted in India is not the Christ of the West.





The crisis of mankind does not change from age to age. This is an essential insight of all religions. The formulation of the predicament of man does, however, vary with time and place and from group to group within society. Thus the formulation of the message of salvation must be changed but the message itself remains based upon the experience of the race as embodied in its great historical religions.

The experience of Hebrew-Christian tradition is the most vital of all these religions. While it is not the intention of this thesis to develop a theology appropriate to the current historical situation of the West, a brief review of the outstanding doctrines within the West's great religious tradition should be part of a work aimed at indicating a methodology whereby the insights of this tradition may be made available to men caught in the crisis of our age. The prime consideration of the Hebrew-Christian tradition is that there is a personal God who cares for man. This consideration in itself gives meaning to history. No matter whether God is able to save man or not, the belief and trust in a personal God who at least cares what happens to man is a meaningful world-view.

The Christian doctrines which are of major importance are elaborations and implementations of this primary insight. God is prior to all else. All things which are not God are God's creatures. As creator, God is all powerful. Because he cares, his hand is active in history. Therefore, it is



in history that the Christian story takes place and the Christian religion is justified. The Christian story is of God in history, God made man and come among us. From the incarnation, follows its purpose, the redemption of mankind. The redemption is Christianity's message of salvation. Thru the redeeming death of Christ on the cross, man is saved from that within him that works toward his disintegration, that tends, in Augustine's phrase, to return him to nothingness whence he came. The currents are reversed by the grace that comes thru Christ and the redeemed man moves toward integration by which he takes his place in God's creative world order. This is "eternal life" which has had many phrasings, ranging from the Greek contemplation and knowledge of God to Aquinas' "Vision of God" and to such varied concepts as the resurrection of the righteous on the last day and the social doctrine of the immortalization of the individual thru his useful work in society.

All phrasings of the theology behind doctrines must have the validity of correspondence with human experience. This has been true in all effective formulations. None of them contain within themselves complete truth but all accord with experience and each is especially fitted for acceptance and operation within the life of man at the time that it is formulated. The homiletic task is the seeking out of such formulations so that the truth of Christian insights may be brought to bear upon the momentary crisis. The preacher





has the task of convincing. To convince, he must communicate. To communicate, he must use the language of the time. His message, he feels, is the solution of the great problem of the trend to disintegration within the life of man. He must, to make it effective in contemporary life, fit it to the contemporary understanding of the basic problem, to its contemporary formulation in the world.



## How Man Is Moved

The church, as propagandist, has one purpose, the salvation of man. In this purpose, she has no techniques available, hardly excepting even those of sacramental character, which are not available to any other propagandist. Men are the same, whether the angels or the devils seek to bend them to their purpose. "Before anything can be 'effective' men must be persuaded that it is of vital interest to them, and if they are to be persuaded the customary means of persuasion must be used."<sup>1</sup> The "customary means of persuasion" are among the immemorial techniques of mankind. The church has used them as well as the politicians. The church gave them their present name, "propaganda", and now the church tends to reject them because the word bears such malororous freight. It is necessary for us to consider here these techniques of control because the effectiveness of our homiletic formulations depends largely upon their accord with the usual means of moving mankind.

If the Devil, in man's religious experience, has always been the currents of disintegration which he has perceived in his own being, salvation depends upon setting up counter currents of meaning and integration. The means of propaganda must be directed toward convincing man of the truth of historical religious insights which affirm that history is meaningful. What Walpole calls the semantic "ghosts"<sup>2</sup>,

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1. W. Fraser Mitchell English Pulpit Oratory from Andrewes to Tillotson N.Y. and Lon., S.P.C.K. 1932 p. 47

2. Hugh Walpole Semantics N.Y. W. W. Norton & Co. Inc., 1941 p. 175



those words which hypostatize abstract values. It is not necessary to maintain these values in the realm of abstraction, but it is necessary to assert them in the realm of the concrete as elements which are indispensable to the full life of man.

But even this is not enough. The church's propaganda must be directed at securing from men "absolute commitment to a depth of creative good which they can never fully understand..."<sup>1</sup> This is the surrender to the will of God that the church has always sought. The absolute commitment, traditional theology asserts, comes only by the grace of God. Nevertheless, it is the obligation of the church's propaganda to seek that commitment among men, just as each Christian should seek it in his life. Propaganda cannot control grace. It may hope for grace as it proceeds with its own, man-made techniques. Its purpose is to give to men an adequate and meaningful world-view and this cannot be done religiously without recognition of values nor the commitment to a source of meaning and value.

The method of preaching is the method of communication with the group. So much time has so far been spent on the character and context of the group because, simply and inevitably, "No idea or opinion is an isolated factor. It is surrounded and influenced by precedent, authority, habit and all the

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1. Henry Nelson Wieman Now We Must Choose N.Y., The Macmillan Co. 1941, p. 240





other human motivations."<sup>1</sup> Within the group, the individual obtains the release of his deepest feelings but the crowd conditions the means of his expression. He does that of which the group approves and his personal aspirations and fears are equally determined by the group.

In searching out the semantic psychology that underlies the public appeal of preaching, the total environment of the group of auditors, which is to say, their historical orientation, is an elemental condition of the vocabulary, both of words and ideas, which is to be used. The history and the aspirations of the social organism is the total environment. Within the pattern thus set, modern public opinion methods have created other crowds, other currents of opinion. These crowds are not determined for the same purpose. Some are created by the advertising methods of modern industry, others by the cruder methods available to the political organizations. It is a primary tenet of this thesis that individuals must be met in the crowds to which they belong and appealed to in terms of the catchwords of the dominant crowd

Bernays points out that "There is no means of human communication which may not also be a means of deliberate propaganda, because propaganda is simply the establishment of reciprocal understanding between an individual and a group."<sup>2</sup>

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1. Edward L. Bernays Crystalizing Public Opinion N.Y. 1934  
p. 97

2. Ibid. p. 150



And to deal with the group, it is necessary to recognize that its mental characteristics are neither the sum nor the average of the individual but something totally new and more elemental.<sup>1</sup>

One element, at least, in this new factor that emerges with the formation of a crowd, is the cumulative effect of a variety of stimuli, the meeting and the unity of purpose and thought of a number of people which discourages clear thinking, as does any excitement.<sup>2</sup> While this element is probably not the deepest--it can hardly be said to exist when the crowd is composed of widely separated individuals reading an advertisement--it is the most readily utilized by a speaker dealing with a group.

Adolf Hitler, who has had some success in these lines, recognizes the existence of a contest between the speaker and the group and utilizes any means that comes to hand for the overcoming of the group's resistance. "All these cases," he writes in Mein Kampf, "Involve encroachments upon men's freedom of will...In the evening...they succumb more easily to the dominating force of a stronger will."<sup>3</sup> The same principle applies to other types of atmosphere. Not only will the same speech and the same speaker have varying success at different times of the day but also in different settings.

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1. Op. Cit. p. 47

2. Merl E. Bonney Techniques of Appeal and Social Control  
N.Y., Columbia University Ph.D. Thesis,  
1934, p. 362

3. Op. Cit. p. 710





This principle is demonstrated in the annual rally in the Munich Rathhauskeller or, as he cites himself, "a performance of 'Parsifal at Bayreuth.'"<sup>1</sup> Again he cites, probably from his own youthful experience, "the artificially created yet mysterious dusk of the Catholic churches, the burning candles, incense, censers, etc."<sup>2</sup>

Again it must be pointed out that propaganda does not exist in a vacuum. The techniques of control cannot be exercised unless the opposition is known. C. S. Gardner points out that the mind accepts everything presented to it unless there already exists in "the experience or organization of the mind" which presents opposition.<sup>3</sup> Hitler, thinking in terms of sentiment, declares that the most effective opposition is counter-sentiment.<sup>4</sup> It is effective simply because it already occupies the ground where propaganda seeks to operate. To circumvent this opposition, the propagandist must adopt the policy of expediency. "If you can't fight 'em, jine 'em." That is, he must seek to manipulate the sentiments already present. The linkage is accomplished as a rule by words that seem to demonstrate that the situation upon which the subject already has a fixed opinion is exactly the situation which exists in the given instance. Thus the

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1. Op. Cit. p. 709

2. Ibid. p. 711

3. Psychology and Preaching N.Y., Macmillan Co., 1918, p. 135

4. Op. Cit. p. 704



already existing sentiment is attached to the object of the propaganda. That this can be done is the result of the nature of language whereby a word in context is freighted as a rule with far more emotion than precision.

This fact was noted by Bishop Berkeley:

When language is once grown familiar the hearing of the sounds or sight of the characters is often immediately attended with those passions which at first were wont to be produced by the intervention of ideas that are now quite omitted.<sup>1</sup>

Ogden adds that thus metaphysical reasoning acquires emotive significance. That this emotive significance is a virtual requirement of language seems to be indicated in the resistance outside of technical circles to the introduction of coined words.

But the emotional freight is not an element introduced at will. It already exists and must be taken into account. Burnham, interested in determining the ideological scheme which shall buttress his "managerial revolution" points out that "Arguments about ideologies can, and do, continue as long as the interests embodied by them are felt to be of any significance,"<sup>2</sup> which is to say that their appeal continues so long as they seem to meet a need. On this principle, he finds, concerning the ruling class ideologies:

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1. Quoted by C.K. Ogden and I.A. Richards The Meaning of Meaning N.Y., Harcourt, Brace and Co. Inc., 1923 p. 92
  2. James Burnham The Managerial Revolution N.Y. The John Day Company, Inc., p. 186



(1) They must actually express, at least roughly, the social interests of the ruling class in question, and must aid in creating a pattern of thought and feeling favorable to the maintenance of the key institutions and relations of the given social structure. (2) They must at the same time be so expressed as to be capable of appealing to the sentiments of the masses...The ideology must ostensibly speak in the name of "humanity," "the people," "the race," "the future," "God," "destiny," and so on...A successful ideology has got to seem to the masses, in however confused a way, actually to express some of their own interests.<sup>1</sup>

Interesting examples of the use of this appeal in a negative manner is the utilization of the essential prudishness of the crowd (LeBon points out its existence even among rakes and wastrels when they compose a theatre audience) by making the charge that the Church of England came into existence simply to implement the lusts of Henry VIII and that the Reformation in Germany was brought about by an Augustinian monk who wanted to marry a nun. This simple pasting of labels allows the crowd to incorporate a new idea neatly into an old system without so much as stirring the surface of the current. The labels that are available are the common property of all propaganda. Martin speaks of such words as "justice" as the greatest common denominator of crowd feeling when they are used only in the sense of those elements represented by the word which are within the experience of everyone in the crowd.<sup>2</sup> It seems to me a significant commentary on the essential high-mindedness of society that the words which move it are the words which stand for great ideals.

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1. Op.Cit. p. 186

2. Everett Dean Martin The Behavior of Crowds N.Y., Harper and Bros. 1920 p. 28





In Burnham's brief list of emotive words available for bolstering up a ruling class ideology it will be noted that the words embody the deeply felt desires of the group. In Lasswell's phrase, they are "plus-words". Martin remarks on the notable similarity between the revolutionary idealisms which have embodied the social needs of the crowd in all ages.<sup>1</sup> Bonney classifies these needs under four headings, the desire for security, for new experience, recognition and response.<sup>2</sup> In his table of contents, the largest number of techniques is listed under the first head. These consist of identifying oneself with the people in their need, appealing when resistance is low,<sup>3</sup> obtaining the desired reaction by teaching the group to expect that reaction (much religious experience is certainly of this type), appealing to fear, particularly unknown and indefinable fears ("your best friend won't tell you.") New experience is simply enough given because the meeting, the speaker and all the paraphernalia, particularly if sufficiently dramatic, are in themselves new experiences. This can be extended by enabling the group to take part in the marching, singing, and similar activities. Gifts of position and of recognition are useful means of social control. Hitler was able to make use of Germanic fondness for uniforms and rank by creating his S.A. battalions. American Sunday Schools award pins and American advertisers start their copy, "They laughed when I spoke to the waiter in French..."

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1. Op. Cit. p. 200

2. Op. Cit. (table of contents.)

3. cf. Hitler, *supra*.



The fourth classification, the desire for response, is an important aspect of man's religious necessity. It means that the world-view, to be truly satisfactory, must be one in which there is personal response to man's need. Bonney writes: "Religious faith and participation in religious causes give people a greater sense of personal significance."<sup>1</sup>

Concluding his book with a section on the presentation of ideas, Bonney asserts that they should be clear and concrete to the point of over-simplification. Burnham's list was an over-simplification of the managerial purpose thru the use of emotive words. Another form is that of personalization.

The Devil has been used to advantage by religious leaders for many centuries. He has been used to personify "evil" in the world, and thus to make the object of Christian endeavor more definite and concrete, namely to eliminate the Devil and all his works from human affairs.<sup>2</sup>

Every propaganda movement follows this technique. It is much easier to say interesting things about the Devil than it is to say interesting things about virtue. "The descriptions of the torments of hell are longer and of a more vivid quality than those of heaven," says John Sala in his discussion of Anglo-Saxon preaching.<sup>3</sup>

Hypostatization is the technique of realization into which the mind of man most readily falls. Even the most abstract of ideas is dealt with in terms of analogy. When the idea

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1. Op. Cit. p. 305

2. Ibid. p. 352

3. Preaching in the Anglo-Saxon Church Chicago, University of Chicago press, Private edition, 1934 p. 116





becomes emotionally significant, the analogy readily becomes a reality, hence the early Christian debates over the exact structure of the triple throne of the Trinity. In the middle ages, such hypostatization was other worldly. It felt that nothing had its meaning exhausted in the phenomenal world but that everything reached in essence into the next world. The medieval mind bridged the gap between the two worlds by mental association which set up the idea of "an essential and mystic connection."<sup>1</sup> In the modern world, the difference is that the connection is material and not mystical. The Devil is no longer a dangerous monster from another world. He is found in such fictions as "War Mongers," "Merchants of Death" and similar shadowy figures moving upon the international scene.

The religious sentiment of America is often conveniently expressed by a single word, representing a single value. Such a value is "peace" which, with its opposite, "war" has often become hypostatized. "War" has been thought of as something that "happened" (a foggy word) and supplanted "peace." Characteristically, "war" was pictured and dwelt upon much more than "peace", just as the early New England Calvinists were helped far more along the road to salvation by considering the Devil than by considering God. In the case of "war", an identification seems to have been made with "Hitler" (quoted because the word, in all its meanings had no reference to any

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1. Homer G. Pfander The Popular Sermon of the Medieval Friar in England New York University Ph.D. thesis, 1937, p. 14



person or persons, living or dead.) The conflict came for the pacifists when fighting began and they discovered that those who were most actively against "Hitler" were by their active opposition involved in "war." John Knox declares that, in his opinion, about half of the most influential Protestant ministers were pacifists and their congregations, if not actively agreeing with them, tended to commend them for their stand. His re-examination of pacifism concludes that "While the non-pacifist is as aware of the brutality of modern war as the pacifist, he is also aware of the brutality of modern tyranny."<sup>1</sup> But that statement is of no assistance to the pacifist in his neuro-linguistic difficulties, for he identifies the two. His conflict involves high values and the experience of crisis.

John Haynes Holmes finds the resolution of the difficulty in his conclusion that the war is the death throes of "our modern industrial and imperialistic civilization."<sup>2</sup> This takes care of the semantic difficulty by making "war" a thing rather than a conflict. By hypostatization, the whole system of ideas has been moved into the realm of unreality and rendered innocuous.

If hypostatization and personification are not allowed to get out of hand, they remain valuable in any group appeal simply because they secure and hold attention. Gregory the

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1. Religion and the Present Crisis, "Re-examining Pacifism"

2. Out of Darkness N.Y., Harper and Bros. 1942





Great, according to Sala, used to use stories for the masses and allegory for the elite in his sermons. The lives of the saints were popular preaching material in the Anglo-Saxon church because they personified virtue in conflict with vice. Similarly allegory and stories were used by the medieval friars in their short, pithy sermons which they were forced to deliver against all sorts of distractions, including gossiping, business deals and chess playing in church.

Personality plays a large part in moving the group, not only thru hypostatization of the cause, but thru the leader principle. Bernays says of the group, "In making up its mind, its first impulse is usually to follow the example of a trusted leader."<sup>1</sup> Hitler uses the leader principle not only to assure that he himself would have unquestioned obedience but to give expression to the somewhat medieval mind of Germany and to satisfy the German's need for recognition by assuring him a place in a hierarchy of leaders. Everyone has someone to obey and someone to oppress. His own statement of this idea is:

A view of life which, by rejecting the democratic mass idea, endeavors to give this world to the best people, that means to the most superior men, has logically to obey the same aristocratic principle also within this people and has to guarantee leadership and highest influence within the respective people to the best heads. With this it does not build up on the idea of the majority, but on that of the personality.<sup>2</sup>

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1. Propaganda N.Y. Horace Liveright, 1928, p. 50

2. Op. Cit. p. 661





All religions make use of the leader principle. That Hitler and religion make use of the same methods simply re-enforces the point that men, to be convinced, must be subjected to the usual methods of persuasion. Hitler has certainly learned from the church and his chapter on propaganda may serve to re-educate the church in the techniques it seems to have forgotten.

Comparing propaganda media, he has much to say that will interest "Bible-centered" churches. Printed material, he points out, serves very well to preserve, strengthen and deepen "an already existing attitude or opinion," but it does not often win converts. The first meetings of the Nazi party were "distinguished by the fact that the tables were covered with all kinds of leaflets, newspapers, and pamphlets, etc. But the main emphasis was put on the spoken word. And acutally only the latter alone is in a position to bring about very great changes, and that for general psychological reasons."<sup>1</sup> The chief reason that "all enormous, world revolutionary events have not been brought about by the written, but by the spoken word" is because the speaker can read his audience. He will know whether they will understand, whether they follow what has been said and whether they have been convinced of its correctness. To obtain conviction, the speaker "will repeat...so often in so many new examples, he himself will bring in their objections

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1. Op. Cit. p. 704



which he feels although they have not been uttered, and he will refute them and disperse them..."

From this survey of propaganda techniques, we find certain characteristics of the homiletic vocabulary. It must make use of already existing currents of ideas. (Jesus used and expanded the current Messiah idea.) It must be vivid, filled with images and with personification of abstractions. ("There was a sower...") In it the auditor must find the satisfaction of his inward yearnings for security and recognition. ("Blessed are the meek...") It must be a spoken vocabulary; not a written vocabulary read aloud. (The New Testament, like Hitler's characterization of the Marxist press, is written by agitators, not an attempt at agitation by writers.) Finally, the message of religion, embodied in the homiletic vocabulary, must be applied thru leadership.

In this survey, I have made a great deal of use of Adolf Hitler. I have illustrated my conclusions with the example of Christ and the New Testament. There is a difference in the leaders. There is no difference in the methods used except in that area of coercion which lies outside of the realm of propaganda. Both the leaders affirmed without a shadow of argument. Both repeated their assertions "again and again, dozens of times in ever new formulations."<sup>1</sup> Both anticipated the arguments of their opponents and outwitted them. Finally,

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1. Mein Kampf p. p. 107





even in the field of organization, which is but the fringe of propaganda, each entrusted the propagation of the movement to a small, devoted band of members, knowing that the ideas which were vital to the movement would form the organization when it was needful.<sup>1</sup>

Two leaders could hardly be farther apart in their aims. Yet, because each had to work with common people, each seized with the intuitions of genius upon the best methods of moulding his material.

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1. Op. Cit. p. 846ff



## An Analysis of Language

### Section One: Destructive.

The pulpit must communicate with the pew if it is to have any influence. All the techniques of propaganda are of no avail if there is no communication of ideas. Yet, when we come to examine language, which is the pulpit's medium of communication, we find that it has certain shortcomings.

There is a task before the pulpit today. As Lynn Harold Hough points out, "It is here that the Christian criticism of life will most fully and decisively and characteristically express itself."<sup>1</sup> But expression is possible only with a vocabulary suitable to the ideas which are to be expressed. The vocabulary cannot be simply a set of symbols linked to an idea, since then the symbols must be first learned before the idea may be communicated. The vocabulary of homiletical expression cannot be a refined laboratory tool, a part of the clinical arcana of an esoteric calling. The homiletical vocabulary must be rough hewn; not the forceps of the mind, adapted to grasping and conveying minute qualitative differences, but the freight cars of common currency, built to carry rough loads.

Herein lies the difficulty of formulating a homiletical vocabulary. The freight cars of common currency are, indeed, common carriers. They bear burdens of old freight, rags and tatters of current sentiments, markings of any number of

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1. The Christian Criticism of Life N.Y. & Nashville, Abingdon-Cokesbury, 1941 p301



transients, and, like freight cars generally, travel neither swiftly nor surely to their destinations. How, then, can they carry the materials of religious communication?

In the laboratory of religion, Henry Nelson Wieman calls for four ingredients, symbols, doctrine, the institution, and, finally, "specifications rationally and empirically reached concerning the nature of what is most important for all human living and what it demands of us."<sup>1</sup> But he recognizes that religion is not a "philosophical toy" of the laboratory. There it is sterile. "Only among the people do we find that relatively unselected raw fulness of life wherein alone the creativity of God can work with potency."<sup>2</sup> The problem immediately before the preacher is to work on this "unselected raw fulness" using as his channel of expression the same medium which it uses itself but shaping it to his own message which has been selected and refined by the slow attrition of history to meet needs of which his auditors are only vaguely conscious or concerning which they are in a state of complete misapprehension.

But the language which is available, according to students of language, is entirely inadequate to convey in any sense a true picture of the world. That is because it is tied and bound by the rules of the Aristotelean logic which seeks to make the world fit the patterns of language rather than fitting the language to the world. So strongly does Count Korzybski

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1. Op. Cit. p. 210







object to the Aristotelean system that the very name of the organization which published his Science and Sanity is the International Non-Aristotelean Library.

By necessity (says Korzybski) the Aristotelean system was based on macroscopic animal, "sense", sevels, which even now predominantly guide the masses. It could take into consideration "sense" data, etc., but cannot deal adequately with 1941 cultural as well as sanity conditions which, as we know today, are resultants of sub-microscopic, electro-colloidal processes.<sup>1</sup>

As a result, therefore, "at present the people of the world do not realize that they are being trained in psychopathological uses of their nervous systems, and a future generation or two will become semantically crippled because trained in such distortions."<sup>2</sup> The "distortion" arises because, willy-nilly, Aristotle's picture of the actual world was a reflection of the structure of his language. Ogden and Richards quote Dr. Whewell as saying that there are two ways of comprehending nature, one by examining the words of language and their attendant thoughts and the other by examining the things themselves. "The Greeks followed the former, the verbal or notional course and failed."<sup>3</sup>

Semantics, as understood by these writers, is not simply a brange of philology but a greatly expanded system of dealing with the world symbolically.<sup>4</sup> Rather than deal with purely

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1. Alfred Korzybski Science and Sanity The International Non-Aristotelean Library, the Science Press, 1933  
(2nd ed, 1941) p. xl

2. Ibid.

3. Op. Cit. p. 48

4. Walpole (Op. Cit. p. 20) charges Science and Sanity is a "grand tour" which omits the essence of the subject.



verbal definition, Korzybski announces the intention of "general semantics" to deal with "neuro-semantic and neuro-linguistic living reactions of  $\text{Smith}_1$ ,  $\text{Smith}_2$ , etc., as their reactions to neuro-semantic and neuro-linguistic environments as environments." <sup>1</sup> It may be noted here that a peculiarity of general semantics is oddity of spelling and punctuation with subscript numbers, quotation marks and the indefinite etc., which implies an infinite regression of facts of which only a portion are understood and still fewer pinned down by any one word.

In this connection, it is virtually a rallying cry with the semanticists that "the intensional abstract...labels a fiction." <sup>2</sup> That is to say, the category considered under a word as the essence of the object is non-existent. As scholastics, they would have been nominalists. Korzybski declares as a prime datum of semantics that "the objective level is un-speakable...and we deal only with absolute individuals, each one different from the other." <sup>3</sup> Knowledge begins with an event in "space-time" which becomes a sensed object, turned by the obscure electro-colloidal processes into a psychological picture and then tagged with a verbal definition. Thus actual knowledge is far from the event in space-time and, when we use the verbal terms of sensation,

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1. Op. Cit. p. x

2. Ibid. p. xxx

3. Ibid. p. 372





we are manufacturing non-existent structures, "a delusional world non-similar in structure to the world around us."<sup>1</sup>

The point of difference between Korzybski and his fellow semanticists is that he feels that they take no account of evaluation, but simply of "operational methods" and "referents." "We must," he says, "therefore, work out a theory of evaluation which is based on the optimum electro-colloidal action and reaction of the nervous system."<sup>2</sup> This he proceeds to do by evolving a system of description based on relationships. "It is of extreme importance to realize that the relational., attitude is optional and can be applied everywhere and always... Thus, any object can be considered as a set of relations of its parts."<sup>3</sup>

An extreme attempt to devise a new system of linguistic communication is that of Rudolf Carnap in his Logical Syntax of Language. In the foreword he declares that "Philosophy is to be replaced by the logic of science--that is to say, by the logical analysis of the concepts and the sentences of the sciences, for the logic of science is nothing other than the logical syntax of the language of science."<sup>4</sup>

What Carnap seeks to perfect, then, is a mathematical calculus of language. "By calculus," he declares, "is

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1. Op. Cit. p. 385

2. Ibid. p. xi

3. Ibid. p. 385 The period after "relational" is his own punctuation.

4. Op. Cit. N.Y. Harcourt, Brace and Co. 1937



understood a system of conventions or rules...concerned with elements--the so-called symbols--about the nature and relations of which nothing more is assumed than that they are distributed in various classes. Any finite series of these symbols is called an expression of the calculus in question."<sup>1</sup>

He finds that sentences fall into three groups, object, pseudo-object (also called "quasi-syntactical") and syntactical. The sentence, "Five is a number" is an object sentence, the "is" of which implies identity and hence leads to confusion. "Five is not a thing but a number" is a pseudo-object sentence. Sentences of this type "mislead us into thinking that we are dealing with extra-linguistic objects such as numbers, things, properties..." when we are simply dealing with language expressions.<sup>2</sup> The syntactical sentence would be, "5 is not a thing-word but a number-word."

It is hardly likely that Carnap's syntactical system will be adopted. In spite of Korzybski and the other semanticists, we are likely to go on speaking as if the structure of language were the structure of reality. It is, in fact, the structure of reality as we perceive it. Should we ever see reality with different eyes, our language would change automatically. In the meantime, the semanticists, while providing us with much interesting information concerning the nature and the inadequacies

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1. Op. Cit. p. 4

2. Ibid. p. 298



of language, offer no convenient tool for the unspecialized communication from the pulpit. The very inadequacies, the emotive words, the tendency to hypostatize and the inexact thinking of which the semanticists complain, are part and parcel of the language of the man in the pew and the preacher must either speak to him in his own language or teach him a new one.

The writings of the semanticists demonstrate two things of importance to this study: that we cannot hope to use language in the exact re-presentation of reality, and that the world-view of a people is intimately linked with its language. The second point is really a demonstration of the first, and may logically either follow or precede it. Because language is linked with a particular world-view, which we cannot certainly know as correct, it is unavailable for the presentation of any other possible world-view. Or we can say, because language is inexact, we cannot frame from it an accurate picture of the world. Knowing that no given sentence will pass from speaker to auditor without dropping some of the meaning which it had for the speaker and picking up a quantity of quite different meaning, we can abandon the search for precision in favor of a total effect conveyed thru relationship and context.





## Section two: Constructive.

Man lives in a social context. He dwells in a series of overlapping crowds, ranging from humanity down to his lodge or the temporary crowd he may join on a street corner. Each crowd has some bearing upon his thoughts and actions. As a rough rule, we may say that the greatest crowd moves him most deeply below the conscious level, and that the smallest crowd determines his immediate expression of those deep drives.

Language, like any other tool or technique invented or adopted by man, finds its source in necessity. But the necessity that governs language is a clear demonstration that man's need does not end with his stomach. Spengler's notion of extension symbols is an excellent illustration of the interlocking of language and the world-view of culture whether or not the symbols he chooses happen to be exactly true for the cultures to which he assigns them.

From the purest analytical space and from Nirvana to the most somatic reality of Athens, there is a series of prime symbols, each of which is capable of forming a complete world out of itself. And, as the idea of the Babylonian or that of the Indian world was remote, strange and elusive for the men of the five, or six Cultures that followed, so also the Western World will be incomprehensible to the men of Cultures yet unborn.<sup>1</sup>

When a prime symbol, whatever it may be, forms a complete world of itself, it does so in terms of language. Thus there only remains common to two language world the "things" that make up the material universe. But those "things" take a strangely different coloring to the men of the two worlds.

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1. The Decline of the West, vol. I, p. 180



Without going so far afield as the broad stream of world cultural history, it is sufficient to point out that

"Words as designations of notions are only products of the object of the sentence, and hence it is that the vocabulary of a hunting tribe is from the outset different from that of a village of cowherds or a sea-faring coastal population."<sup>1</sup>

Or, again, the difference of time-feeling of the Hopi and the Anglo-Saxon emerges vividly in the table printed by Hayakawa showing the different series of concepts used by the two languages to cover the possible temporal relations of the active verb, "to run."<sup>2</sup> The Hopi simply expresses running, where the English uses a system of auxiliaries to orient the running exactly in time.

Once the language is formed, it freezes in its turn the culture. Most of the anguish of the semanticists is directed at the freezing of western thought in the form of western language. The very title of Stuart Chase's book of popular semantics, The Tyranny of Words, expresses the difficulty as they see it. Words, they feel, have become things and the logical pattern of words in language has become for the mind of men the logical pattern of things in the universe.

Ralph Monroe Eaton expresses the thought, without the anguish, in this paragraph:

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1. Man and Technics p. 55

2. 3. I. Hayakawa Language in Action N.Y. Harcourt, Brace & Co. 1941, p. 312





Logical form is so woven into speech, and even into the play of the imagination, that it is impossible to utter a phrase or call to mind the images of a past or future experience without throwing them into the forms we have described. To say that a fact is not of logical form is to say that no significant assertion can be made about it; that it is not a fact. Such a "fact" is placed beyond the reach of thought or rational experience.

Yet in the experience of man there are events which do not easily fall into the logical patterns of speech. Some thinkers, faced with this difficulty, eliminate or at least delimit logic and accept the irrational as it is experienced. The semanticists prefer to re-create language by eliminating Aristotle. They are nominalists and they see the hypostatization of abstractions as the great danger to clear thinking.

Ogden and Richards, who are extremely influential in modern progressive education, take the positivist step of driving all words back to their prime referents. Universal qualities, they find to be "phantoms due to the refractive power of the linguistic medium."<sup>2</sup> They declare that classes and universals are but symbolic fictions and that the quicker they are recognized as such, the sooner "the world of Pure Being" will be vacated by its shadowy dwellers. They put forward three "canons of symbolism" which seeks to fix the referent experientially. The first canon is that "One symbol stands for one and only one referent." From this it follows that,

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1. Symbolism and Truth Cambridge, Harvard University Press, 1925 p. 65

2. The Meaning of Meaning p. 186



"Symbols which can be substituted one for another symbolize the same referents," and finally that, "The referent of a contracted symbol is the referent of that symbol expanded." Of the last canon, they say, "The consequences of infringing this canon are sometimes called philosophy..."<sup>1</sup>

Korzybski is at odds with Ogden and Richards because of their assurance that the semantic difficulty is settled simply by turning back to the prime referents. He points out that the semantics created by their method are purely verbal and contain no values or standards of evaluation. His own theory of relationships has been described in the first section of this chapter. Like them, however, he is an extreme nominalist. One linguistic misconception which he continually attacks is that of purely verbal separations which language creates when there is really only one idea. Such a verbal split is that of space and time where there is only the perception of "space-time." The most corrupting split is the derivation of essence from an object. This verbal habit is responsible for the mind's continually driving the differences between things into the unconscious and only perceiving unity. In fact, each object is unique and class labels are a mere convenience.

He uses the term "over  
under definition" to describe the failure of class definition to deal with reality. A house, for example, is over-defined by the dictionary in the sense that

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1. Op. Cit. p. 186



it is over-limited. In the dictionary, it is a purely verbal figment that no one can live in. It is under-defined in that all the actual elements of any particular house, e.g., the possibility of termites, is not included. In actual practice, too, the border-line between the appropriate labels for different types of shelters is not an empirical border-line. The dictionary is utterly confused when a wealthy playboy speaks of a ten-thousand dollar cabana on a private beach as "my shack."

The basis of his semantics is his challenging of belief in verbal formulations (over-definition) and his attempt to extend the real definition to an evaluated relation of facts pertaining to each unique object. The failure of the dictionary to take this last step is what he means by "under-definition."

Another approach to the task of fixing language in relation to reality is that of Hugh Walpole who seeks to place the given word ("sign") in its context thru the practice of "multiple definition", or the listing of substitute signs, and "archetypation", which is "the process of anchoring a word to some lucid and typical example of its use."<sup>1</sup> Before the word can be really known, it must be sampled in its contexts and the relation of its meanings in the various contexts must be understood. To neglect this step of related meanings, he says, is, in effect, to throw the word away.<sup>2</sup>

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1. Semantics p. 90

2. Ibid. p. 23





The process of sampling a word in its context is not in the least limited to the purely verbal, literary context in which it may be found. Meaning exists only in the relation between an organism, a sign, and the context of the sign. In a somewhat similar arrangement to Ogden and Richards' canons of symbolism, he lays down rules governing the meaning of signs in context.

1. A sign is an object similar to some object that has played a part in a previous experience.
2. The sign is interpreted by an individual organism.
3. The interpretation of a sign depends upon the organism's past experience.
4. The context interests the organism.
5. The sign has a certain aggressiveness.
6. Signs are not permanent.<sup>1</sup>

He illustrates these rules with the story of a hen who ate a brightly colored bug and experienced internal pains. In the future, anything of similar appearance and coloring would be avoided. The context, in this case, is that the hen is hungry and the bug looks like food. The bright coloring is an aggressive sign. Perhaps the hen might later discover a bug of similar coloring that was good to eat and so forget the first significance of the sign.

Walpole makes a practical application of his rules when he says, "Half the battle in understanding what anybody is

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1. Op. Cit. p. 78



saying consists in making a mental note of the things he is taking for granted."<sup>1</sup> That is, to note the context of symbol, psychology and physical environment. The principle operates just as well in paraphrase: "Half the battle in conveying an idea to anyone consists in knowing the contexts in which he will place your words." An example of that sort of thing is the plight of the preacher who discovers that his illustration concerning the King of Troy was taken as a personal insult by the senior warden.

The truth of this notion of context is well illustrated in this declaration by Spengler: "There are no 'men-in-themselves'...but only men of a time, a locality, of a race, of a personal cast, who contend in battle with a given world..."<sup>2</sup> But so far as the semanticists are under the impression that they have pointed out a road to semantic salvation that mankind will sensibly take, we must agree with LeBon:

The life of a people, its institutions, beliefs, and arts are but the visible expression of its invisible soul. For a people to transform its institutions, beliefs, and arts, it must first transform its soul; to enable it to bequeath its civilization to another people, it would be necessary that it should be able to bequeath its soul.<sup>3</sup>

The language of a people is a kind of archetype of its soul. It is not simply a medium for the expression of thought,

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1. Op. Cit. p. 111

2. Man and Technics p. 15

3. The Psychology of Peoples, N.Y., G. E. Stechert & Co. 1912, p. xix





but is itself an idea. "Men possess thoughts," Professor Kantorowicz said to Max Lerner, "But ideas possess men."<sup>1</sup>

The effective ideas in modern history, observation would seem to indicate, are no longer the ideas of the top of the head but the old, old, ideas that saturate the being. Sorokin finds, as an indication of the gap between his "sensate" and "ideational" cultures, an absence of recognized value. "Since no socio-cultural norms--universally accepted and recognized--exist any more in the culture itself, no such norms can be present in the mentality of the individuals and groups."<sup>2</sup> Man, of course, cannot exist without norms. What Sorokin means, I think, is that there are no conveniently expressed norms. That is why, at this time, the shifting crowds of the West are so ready to accept any formulation that seems to embody the old, deeply felt, culture-ideas. Man, from time to time seems committed to the notion that the abstract principles of logical language can settle his problems, seems to be moving toward irrationality. In spite of their efforts to formulate a "logical syntax of language", it appears to me that that is what the semanticists represent. Certainly the practice of dealing with all objects as unique in themselves would seem to offer an effective bar to abstract thought.

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1. Max Lerner Ideas are weapons N.Y., The Viking Press, 1939, p. 3

2. The Crisis of Our Age p. 304



Lerner styles it a "Copernican revolution in ideas" that "the rational right-thinking man has as surely ceased to be regarded the center of our intellectual system as the earth has ceased to be regarded the center of our planetary system."<sup>1</sup> If this is the trend of modern thought, and the current seems to be strong, language can no longer be seen as a precise machine. The idea cannot be constructed like a brick wall, unit by unit in mathematical relationship. Language no longer has any mathematics. The meaning cannot be conveyed in words but on and around the words with an over-all context driving toward a single impact.

The meaning of an idea must be seen as the focus of four principal converging strains; the man and his biography; the intellectual tradition; the social context, or the age and its biography; the historical consequences of the idea, or the successive audiences that receive it.<sup>2</sup>

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1. Op. Cit. p. 4

2. Ibid. p. 6



## Myth in Context

"Myth" is a dangerous word. Man likes to feel that he is dealing with concrete certainties, that his arrangements of verbal formulations express the "truth." Hence the advocacy of myth as a practical means of communication is apt to be rejected as the advocacy of deliberate lie. Yet, tho the scientist does not use the word, he is willing to recognize his theories as practical myths. His only concern is that they work, not that they partake of the true nature of an absolute realm of being. Here the scientist is content with far less than the philosopher. Spengler points up the scientific myth in relation to his own notion of culture-types: "every scientific theory is a myth of the understanding about nature's forces, and every one is dependent, through and through, upon the religion with which it belongs."<sup>1</sup> Here is the essence of the "myth in context." It is a workable and likely tale. The form that it takes depends on the world-view of the culture in which it grows.

The myth itself may be defined as an arrangement of symbols. The symbols themselves are more or less arbitrary and are determined by the crisis of the moment as it is perceived by those who live in the crisis. The symbols are primarily ideas. Tho they may be shorthanded into words or brief phrases, they constitute an added freight that these words and phrases must bear over and above their primary "referential" meaning.

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1. Man and Technics p. 82





Due to this added freight or additional dynamic "charge", the words take on a signal value in relation to the crisis. In that particular context of history, they take on a meaning which cannot be recognized in any other historical context.

The myth arranges these symbols according to the pattern which it must express. The religious myths, at least, are the re-expression of age-old drives and experiences of mankind in terms of the momentary manifestation of those drives within a particular spacial and temporal social group. The constant factor is the form which governs the relation of symbols. Thus, behind the symbols, within their pattern and their relationship with one another and with history, there is to be sensed a picture of an experience which is something beyond the myth.

Ralph Monroe Eaton quotes L. Wittgenstein as saying:

We make to ourselves pictures of facts. In the picture and the picture and the pictured there must be something identical in order that one can be a picture of the other at all. What the picture must have in common with reality in order to be able to represent it after its manner--rightly or falsely--is its form of representation.<sup>1</sup>

The identity of the picture with reality, then, is the identity of its form. The symbols and their groupings are not reality but they represent with reasonable exactness real relations. "A symbolic group is a black and white portrait of a fact; it leaves out everything but the identities, diversities and the groupings of the original."<sup>2</sup>

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1. Op. Cit. p. viii

2. Ibid. p. 60



Language without a mathematically precise logical syntax expresses itself naturally and primitively in terms of myth and symbol. Both before the mind has obtained the precision instrument of logic and after it has worn out that instrument, the activities of the curious mind or the mind bent on expressing its feeling and aspirations or even its observations, will use the "picture writing" of myth and symbol.

"Both in the primitive mind and in the mind of the child, the activities are mainly those of wishing, feeling and picturing, without strong rational or co-ordinative development," writes E. Graham Howe.<sup>1</sup> These activities are best expressed in the sub-rational level of word-picture making, in the fairy tale, nursery rhyme, folk-lore, myth, allegory and parable, an ascending scale. Picture-making, like much that is primitive, lends itself well to the expression of basic truths too deep for the stereotyped techniques of rationality.

Myth reaches out beyond the immediate experience and returns with the workaday freight cars of common commerce loaded with new values and intuitions. It gives new meaning to old things.

The concepts of space, time and number furnish the actual structural elements of objective experience as they build themselves up in language, but they fulfil their task only because, according to their total structure, they keep in an ideal medium, precisely because, while they constantly keep to the form of sensuous experience, they progressively fill the sensuous with spiritual content.<sup>2</sup>

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1. Motives and Mechanisms of the Mind London, The Lancet Ltd. 1931, p. 39

2. Urban, quoted by H. Wheeler Robinson Redemption and Revelation N.Y. and Lon. Harper & Bros., 1942 p. 706





Robinson, with a somewhat medieval intuition, declares, "Some correspondence between the human and supra-human realms must obtain, if our symbols are to have any real meaning outside our experience."<sup>1</sup> He feels that the Christian conception of the Holy Ghost is a guarantee of this correspondence since it makes our language sacramental "and so transforms 'symbolic' into 'real' knowledge."<sup>2</sup> In this manner, a word moves from the position of a symbol of an experience to a representation of the experience itself as a symbol for something beyond.

This is obviously counter to the whole trend of thought which the semanticists seek to foster. Symbols used in this way become, for Walpole, "emotive" and "fictive" words. He stresses that they must not be thought of as anything concrete. Like the "ghosts" of ideals, they have come from the concrete sense world and must be made to return to it. Yet they are valuable because "Fictions are a linguistic necessity, and emotive language is another name for poetry, which is a human necessity."<sup>3</sup> What is more important to the propagandist is that, "In addition to their sense values, our most important fictions have aesthetic and ethical implications--they are emotive as well as referential."<sup>4</sup> This is the element that makes myth not only useful but essential to "presching for a verdict."

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1. Op. Cit. p. 52

2. Ibid. p. 55

3. Semantics p. 56

4. Ibid. p. 176



"Words in themselves mean nothing until they are referred to life."<sup>1</sup> Reason may be "root-cut", detached from the source of life, but myth wells from the depths. At each stage in its growth it has been in accord with life in its deepest significance. The great Greek myths that have become mere stories for children have fallen because their currency was cut off and their significance forgotten. To read them again, it is necessary to know their language, their context in history and the need that formed them.

Myth cannot, however, be made of whole cloth. There are factors that govern its significance. Primarily a myth must stem from the experience of the whole group and be recognizable to the group as carrying a meaning beyond the appearance of things. The religious myth, in its task of imposing a pattern of unity upon the disparate things of the world, cannot remain true to the experience of the race unless it maintains the older formulations within its new expression. The religious answer, like all myth, must be true. It must be immediately felt as real and valid and it cannot be so felt unless it is a moral answer in terms of an all embracing moral sentiment.

Gardner declares that a man without such sentiments is a "moral invertebrate" and that moral sentiments in any group range themselves upward toward the highest realm of abstraction.<sup>2</sup> This highest realm of abstraction may be the dwelling place

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1. Redemption and Revelation p. 43

2. Psychology and Preaching p. 98



of what Walpole calls "semantic ghosts" but they are powerful "ghosts." They are unrealized ideals and, as such, "like all constructions of the imagination" are based on experience.<sup>1</sup> There is a natural tendency to hypostatize these ideals since they represent an area of life-giving belief. In this area as in any other area, Gardner points out, doubt, if carried far enough ultimately suspends the life-process.<sup>2</sup> In most people, these areas are kept alive, even if they are meagerly nourished. They must be fed and strengthened and finally made to feel the full impact of the Christian message.

There may be conceivably better statements of the real message of Christianity than the traditional orthodox phraseology but I doubt very much that there is a more effective statement. It is true that the orthodox phrasing encounters an immediate opposition in the minds of many because of the general circulation in the years between the wars of debunking material. Yet I believe that it is easier to by-pass such objection than it is to give the appearance of validity to an entirely novel statement. The novel statement has no weight of tradition and, rather than securing its own acceptance thru its internal validity, it is likely simply to act as the stimulus for the individual to create his own still more novel and probably less helpful statement. As far as novelty goes, the current misrepresentations of traditional Christianity are so warped that any true statement is likely to be a distinct novelty.

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1. Psychology and Preaching p. 107

2. Ibid. p. 146





From a purely artistic standpoint, there is certainly no greater story of the resolution of the conflict between man's finite and determined nature and his infinite and free will than the story of the cross. Here God feels man's pain, here He takes his place beside his creature "in the midst of the tragedy brought to man by the treachery which lurks in his heart and poisons his life." Lynn Harold Hough rightly declares, "this is the most tremendous conception which can come to the preacher."<sup>1</sup>

The traditional formulations of the church are valid and acceptable today because they have strength. In spite of all the saccharine, pink and gold statements of Christians in decadent times, the primitive strength of Christianity remains a strength which strikes at the heart of the problem. This formulation of man's problem and of its resolution has been part of the life of Western man thruout his history.

It is interesting to see that the Christian formula of salvation is applied, perhaps unwittingly, by Sorokin to his own resolution of the crisis of our times. It is the "compact formula" of crisis, ordeal, catharsis, charisma, resurrection.<sup>2</sup> Sorokin has his own interpretation of these words. Resurrection is the finding of a new root for society. Grace, charisma, is the replacement of atomized values with a

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1. The Christian Criticism of Life p. 310

2. The Crisis of our Age p. 321



new universalization and absolutization. These statements apply in the context in which he is thinking, but the words in their series as they stand are suggestive of tremendous content of meaning which may be interpreted forcefully in terms of the Christian story because that story has meaning to begin with.

Crisis, ordeal, catharsis, charisma and resurrection, interpreted and re-interpreted in the changing light of history, hold the answer to man's tragic finitude, the censure for his infinite presumption, and they are capable of creating symbols that echo with ever deeper and deeper meaning. There is no need for new homiletic expressions to change the verbal formulations of the old credal myths. They have the power and strength of ancient hills. The new expressions are not credal but theological, shining their temporary light upon the creeds so that the eyes of today may see the strength of yesterday.

In order so to illuminate the mind of modern man, the necessary "myths of the understanding" must be true. That is to say, their relationship to the religious experience of the race must be significant. Eaton quotes Hobbes as saying, "True and false are attributes of speech, not of things... truth is the right ordering of names." From which, Eaton concludes, "A symbol is true if it stands for an object."<sup>1</sup>

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1. Symbolism and Truth p. 149





The principle can be extended to the myth itself. If the symbols are true and if their ordering is right, the myth possesses truth.

Right ordering is significant ordering. "The existence of meaning is a sufficient as well as a necessary condition of the existence of truth."<sup>1</sup> We may sum up Eaton's notion of the relation of truth and symbol with these two quotations:

To apprehend a truth is to apprehend the existence of something meant. Thus knowledge from the outset is directed toward reality, and finally toward a metaphysical goal.<sup>2</sup>

Yet it must not be forgotten that a symbol is more than a mark, a sound, a gesture, or an image; it is any of these together with the psychical attitudes to which it gives birth. Symbols are concepts, and to say that truth is a property of symbols is to say that it is a property of concepts.<sup>3</sup>

Myths are no more than stories when they are separated from their significance. The next crisis seems always to forget the meaning of the myths of the last crisis. The religious intuition, sure that the crisis is a continuing crisis of man's own nature, must continually forge new expressions for the old myths so that they will remain significant. It is important in Eaton's thinking that symbolic knowledge is aimed at reality and beyond to a metaphysical goal. The knowledge contained in the religious experience of the race is beyond the "referents" of positivism. It

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1. Op. Cit. p. 149

2. Ibid. p. 150

3. Ibid. p. 149



is, however, the knowledge of experience. Religious myth, like all "myths of the understanding", is thus faced with two tests: does it accord with past experience, does it work? These are the only two tests that can justly be applied to the validity of myth.

If these two tests are continually applied, the very grave dangers of symbolic statement can be avoided. Symbolism undoubtedly has faults that more mathematical types of expression lack. Out of context, the story becomes just a story. In an instance, such as the Bible, a reverence for the story, continuing at a time when the significance was lost, can approach sheer idiocy. The mythical formulation is the only means by which ideas above the level of sense can be handled, yet, "symbolism, apart from its undoubted value, is the source of a very subtle and serious danger, which is that in the riot of feeling which a symbol may arouse, its meaning may be ignored."<sup>1</sup> Howe adds, "We are sometimes liable to like our words because we fear their meaning." A myth is often a pretty thing conveying a disagreeable truth. It remains much more pleasant to consider the myth than the truth--as all popular religion shows. It is easier, for example (to consider a myth of action) to buy a Bible for the center table than to read it.

It is necessary, in dealing with myth, to remember that no single formulation contains all of the truth. All of the

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1. Motives and Mechanisms of the Mind p. 44



the symbols are not available nor has the pattern of their arrangement been tested by all the future experiences of the race. Several formulations may exist contemporaneously in different groups and all be equally "true", i.e., equally in accord with the experiences of their several groups. The value of a myth is the value of its effectiveness for the group within which it is forged. Myths are not, after all, created for intellectual entertainment but for use.

An interesting example of the symbolic in preaching is the seventeenth century in England when "Ingenuity overleapt itself in seeking strange symbols and similes, and strange titles for the sermons in which they appeared."<sup>1</sup> This, of course, was not genuine myth but rather allegory, which is as sophisticated as myth is primitive. Like myth, however, it sought, by "discovering resemblances between the most disparate things", to point out real relationships. The greatness of the seventeenth century preachers, says Mitchell, "Was demonstrated not by their choice of different preaching material, but by their different handling of the common deposit."<sup>2</sup> Their sermons were virtually a mosaic of such writings, enlivened by far-fetched parallels that seem to have been little more than puns. Possibly the interest of the man in the pew was chiefly aroused by the question in his mind whether or not the preacher would be able to bring

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1. English Pulpit Oratory p. 7

2. Ibid. p. 398





his parallel home. The great ones always did. The second raters not only "overleapt themselves" but failed to scramble back.

While an interesting example of decidedly symbolic preaching, the seventeenth century divines lacked the element of true myth, the folk creation. Folk-expression thru the creation of myth, says Santayana, always puts the "reconstructed logical gods of the metaphysicians" to shame because they are not the creations of any one man but "the slow product of the pious and poetic imagination."<sup>1</sup> Starting from some personification of an idea or from some great man, devotion has been heaped upon devotion by generations of the devout. He elaborates this notion in an outline of the creation of the myth of the Virgin Mary from two meagre sources, the nativity and the crucifixion. Everything else is "spontaneous sympathetic expansion." Then, speaking of the "follish iconoclasm" of the Protestant mind, he says, significantly at a time when "the prophetic ministry" is receiving such stress:

Perhaps it is a sign of the average imaginative dulness or fatigue of certain races and epochs that they so readily abandon these supreme creations. For, if we are hopeful, why should we not believe that the best we can fancy is also the truest; and if we are distrustful in general of our prophetic gifts, why should we cling only to the most mean and formless of our illusions?<sup>2</sup>

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1. George Santayana The Sense of Beauty New York, Charles Scribner's sons, 1936, p. 140

2. Ibid. p. 143



## Concluding Summary

### The Problem:

The problem of preaching is the effective communication of salvation. Salvation, as far as the group is concerned, may be defined as the reversal of currents of human life from a historical trend toward disintegration to an integration expressed in a meaningful picture of the world. The effective communication of salvation is not only an expression of the meaningful world-view but an expression in such a way that the group commits itself to action in accord with that view. Thus counter-currents are set up and the preaching has achieved its end.

This problem of preaching is the problem of practical religion. Organized religion, the cultus, the theology and the credal formulations, exists, so far as the individual is concerned, to achieve this integration under a meaningful world-view. All speculative and mystical religion exists as a kind of undercurrent to this effort. The real end of a social religion is not gained until the society is induced to accept the world-view which the mystics intuit and the philosophers construct.

The first element of organized religion is man's own predicament. Without the predicament, there would be no religious need. The predicament can be expressed briefly as man's consciousness of disintegrative influences working within himself and of his own inadequacy to deal with them.





The sense of inadequacy is important. Without that sense, man does not truly realize that he is in a predicament.

Over and against man's sense of inadequacy, to complete the religious balance, there must be a religious solution. With inadequacy alone, there is a sense of frustration, perhaps accompanied by a yearning for something dependable that assures man that all is not grass that withereth. The yearning itself does not make the religion. The religion arises where there is the authoritative declaration that there is a dependable element in the world; in the Christian statement, "a God who cares."

The sense of inadequacy and the religious response to that sense, between them create the religious expression which is man's feeling of "absolute dependence." This is the expression of religion in the West at least. There may be other expressions better calculated to fit the religions of the East, but I feel that even they can be related to the western expression.

The predicament and the response are not religion unless they be brought into vital contact. All men, fortunately, are not theologians. They cannot call on him in whom they have not believed nor believe until they have heard. Before they can hear, there must be a preacher who speaks a language that they can understand. The religious solution cannot be applied to man's predicament until he is convinced that it is the correct solution. It is the duty of the preacher to convince by communicating the religious solution in terms of man's own apprehension of his crisis. It is his duty



to deepen and clarify man's sense of crisis until he sees that the proffered solution is the right solution. For the currents of salvation to be set up, man must be convinced and motivated. Religion must become effective in terms of his own picture of the world.

Effective communication is not a simple thing. The mathematical vocabulary of science is not available for homiletics because the subject of homiletics is not quantitatively measurable either in volume, weight or force. Men's religious experiences are not the same because, except in simple and quantitative measurements, their experience of the world is not the same. Each man and each group of men feels that its own experience of the universe is the right one. Consequently, an expression of a consistent world-picture in terms appreciable by one group or, in the case of a mystic, by one individual, is of no effect whatever in dealing with another group or individual. Of course there are some common elements to all expressions because all mankind shares in a basic pattern but, with a radically different expression, the common elements are likely rather to add to the confusion than be an aid to understanding. The familiar elements in an alien expression make the utterly alien elements even more unexpected and confusing.

The bias of a group's world outlook is expressed by its language. This statement applies either to national languages or to group jargons or the variation in logical syntax



from age to age within a given national language. Santayana describes the utterly different world view that would be held by a group which had no nouns in its language and so must substitute lists of adjectives and adverbs.<sup>1</sup> The outlook would be beautiful, but almost incomprehensible to an alien, noun-using people. Santayana is a sceptic who accepts no language picture as a picture of reality. He asserts flatly that we cannot know reality. We can, however, make a workable picture of it. The picture may or may not be true. So long as it corresponds with experience it is adequate.

The difficulty intervening in religious communication today is that the theologian's language is not the language of the people. Time was when the whole of New England thought was colored by theological and Biblical terms. Everyone understood what was meant by "justification", "original sin", "salvation", and "redemption." That is not to say that the man in the pew had as adequate or as elaborate a picture of the significance of the word as did the professional theologian, but the correspondence was in the same channel so that each word stood in workable relation. Today a high-school chemistry student and an analytical chemist have the same basic understanding of such terms as "atom", "molecule", "reaction", and "catalyst." They can communicate with one another. Neither, without some special training, can communicate with a theologian. The theologian has long

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1. Op. Cit. p. 130





ago created an adequate world-view. Now, as a preacher, he seeks to impose that picture upon a group that no longer thinks in his language. By indirection, he may be able to convey an inkling of what he is talking about. It is better if he change his language.

#### The Solution:

The creation of a workable homiletical language is the solution advocated in this thesis. To create such a language, it is first of all necessary to recognize that no language is true in the sense that it is an exact re-presentation of reality. The totality of reality is beyond language as it is beyond experience. There are any number of workable languages. Reality, as experiences, may thus be presented in any number of different ways. Each system of philosophy is really a new language since philosophy is the hypothetical construction of the relations which experiences may bear to one another. Santayana's principle is that it is possible, but unlikely, that one of these systems might actually conform with the true nature of things.<sup>1</sup> Such a correspondence would not matter in the least because man could never know of it.

It is necessary to attack the position that the logical structure of language is the logical structure of reality because the preacher must break away from the feeling that his language is a "true" picture of reality and that other languages

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1. Op. Cit. p. 106



are "false." So long as he feels that he is speaking the "true" language, he must teach it to those to whom he is speaking before he can express anything in it. Actually, any group of symbols can express the experience of any reality if those symbols are agreed upon. This is demonstrated by the ability of any age to write the history of any past age altho each age thinks in different symbolic terms. Thomas Aquinas could hardly be expected to understand a marxist history of his own age. Marx could not understand Spengler very well altho they both refer to Hegel. I doubt very much if Hegel could understand his own disciples. The symbols of each history are different, tho they are arranged to cover the same patterns of experience.

The grouping of symbols is myth-making. The symbols are chosen by the process of history. The myth-maker does not need to create them. They are ready to hand. What he does with them is to arrange them in an order which corresponds with experience of the type which he wishes to explicate. The process is exactly the same as that of the map-maker who possesses certain arbitrary symbols for rivers, mountains, cultivated fields, forests and all the other elements of topography. None of the symbols is more than an ideograph for the thing represented. In relation upon the map, they are not a landscape. Yet they present to the mind a workable picture of reality so that one may know the geographical relation of the mountains, rivers and forests represented.





In the same way, myth presents symbols in a relationship corresponding with experience. The preacher takes symbols from the current language of the group and arranges them so that they represent religious experience while yet maintaining their pattern in the other experiences of which they form a part. It is as if experiences were represented by a number of nails driven into a board and joined together into patterns with bits of colored string. The preacher must impose a pattern upon the patterns which will unify them into a meaningful whole. Wieman's "source of meaning and value" and Whitehead's "principle of concretion" are such patterns. Neither one is true or false. They are simply effective or ineffective, depending upon the group in which they are applied.

Assuming that each group possesses the same important experiences, represented by the number and position of the nails driven into the board, each group will have its own system of colored strings representing to them the nature of reality. This is the reason why the preacher cannot content himself with imposing exactly the same superior pattern in each instance. To revert to the cartographical simile, a course must be charted differently upon each of the several kinds of maps known to the cartographers. The route traveled will be the same, but, in plotting the route, the suppositions upon which the map is based must be taken into consideration. So a myth which reveals to one kind of mind



a pattern that unifies the patterns will not fit another kind of mind. Since it is the religious experience of the race and not the myths into which those experiences have been cast from time to time which is the important element in the religious solution to man's predicament, the preacher will not seek to impose a particular myth, but will search out a myth which works.

A myth to be "true", must first of all accord with religious experience. It must then find expression in terms of the symbols which the group has assigned to all the elements of its own experience. Finally, it must unify those experiences into a single pattern that expresses them all in their value and relationships. Doing these things, it will be compelling in its power and will secure control of the group mind so that it has formative effect on the making of patterns out of future experience.

Myth is not made up out of whole cloth. The race has its fund of spiritual experience and it has its outworn mythical expressions of those experiences. The new myth must remain in the tradition. It cannot deny the former myths but must be the last in a logical progression, taking the former myths into its own pattern of reality. A myth becomes outworn when it ceases to present a workable picture of the world. A new myth revitalizes the old by demonstrating that its picture of the world remains workable and that only the expression has changed.



The preacher-theologian as myth-maker operates with the religious experience of the past upon the perplexities of the group at hand thru suitable verbal formulations. He himself as a religious man will know what experiences he deems significant for the present moment. If he does his work well, the myth he creates will be a clear and polished lens thru which the light of eternity can shine and illumine the momentary context of history. In this thesis, I have sought to examine the tools which the preacher must use to fashion his lens. The light that shines thru it is the light of God.

E n d





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